



Research, technology transfer, spin-off creation

Bart De Moor

ESAT-STADIUS KU Leuven iMinds Medical IT







**Excellent Research** 

Technology Transfer Office

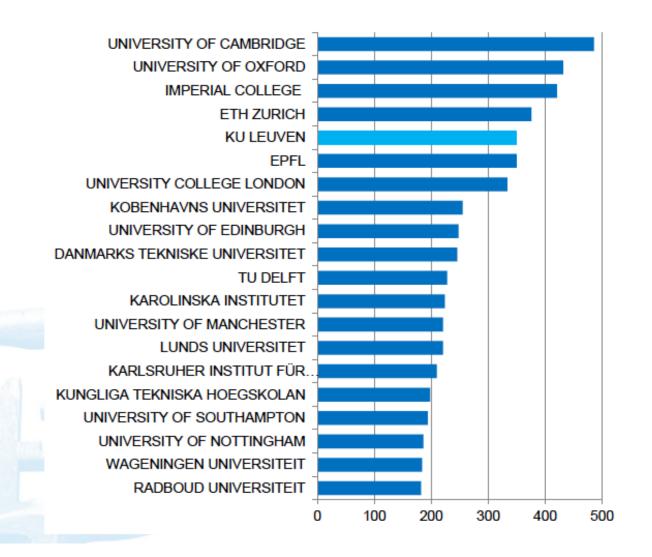
Creative environment





- K.U.Leuven 4000 researchers & 1500 faculty, 800 MEUR
- Gasthuisberg 1300 researchers, 800 MEUR
- LERU (League of 22 European Research Intensive Universities)
  - coordination centre







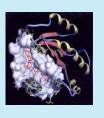
### **STADIUS** research topics

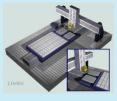
### Bioinformatics/Computational Biology

#### **Computational Biology**

- Genomic data fusion
- NGS data analysis
- Graphical models & kernels







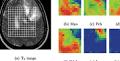
#### **Applications**

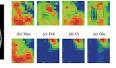
- Diagnosis of genetic disorders
- Disease gene discovery
- Disease management

#### **Biomedical Data Processing**

#### Methodology

- Matrix/tensor algebra
- Classification and survival
- Multimodal Signal Processing & Analysis









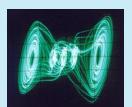
#### **Applications**

- Magnetic Resonance Spectroscopy
- EEG & Neonatal signal analysis
- Cancer diagnosis & prognosis

#### Systems, Models & Control

- Complex networks & nonlinear systems
- Numerical linear algebra
- Optimization in engineering
- Support vector machines
- & kernel methods
- Advanced process control
- Datamining, information retrieval & knowledge discovery





#### Digital Signal Processing for Audio & Telecom

#### **Audio Speech processing**

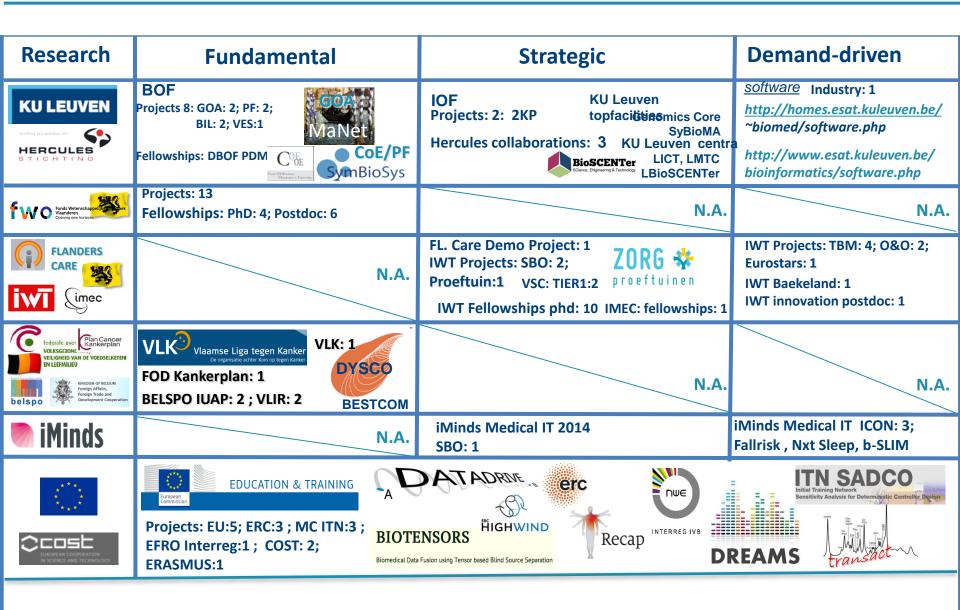
- Speech Communications
- Public Address Systems
- Hearing Aids/Cochlear Implants



#### **Digital Communications**

- Wireline ADSL/VDSL
- Wireless







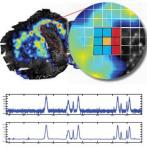
**eHealth** 



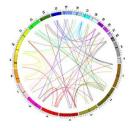
(bio)medical informatics & datamining



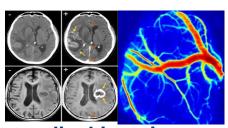
personal genomics



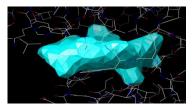
proteomics & metabolomics



visual analytics



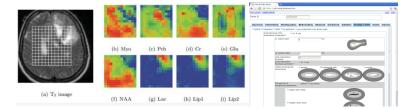
medical imaging



chemoinformatics



biomarker discovery for personalized medicine

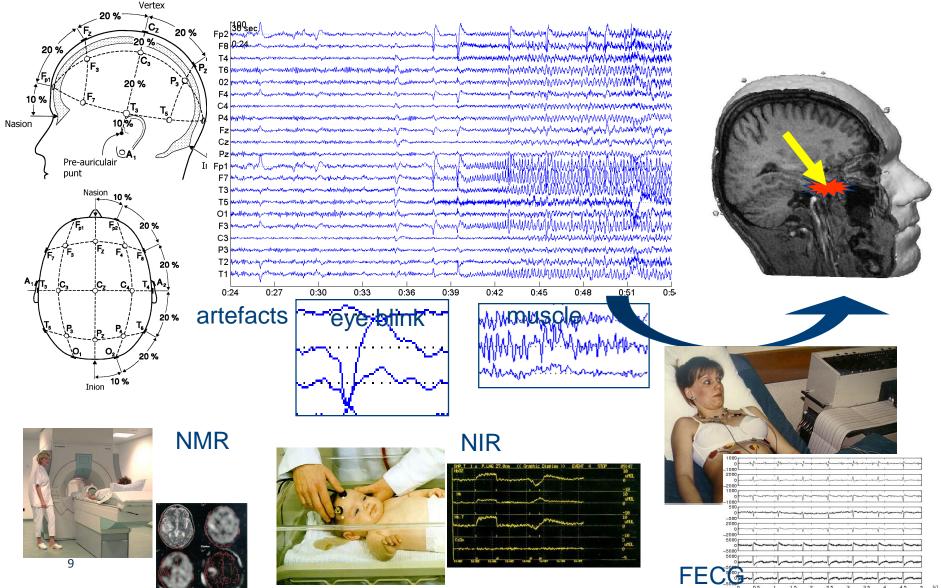


biostatistics for improved disease classification



patient (tele) monitoring







### Research output bdm

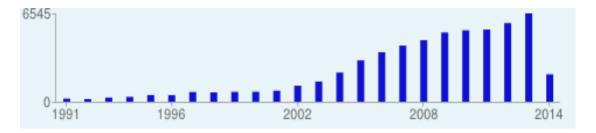
- Publications:
  - 13 books
  - 400 journal papers
  - 450 conference papers



Google scholar

All Since 2009

Citations: 57701 30205 h-index: 101 74 i10-index: 714 434



Fellow IEEE; FWO Excellence Award







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Creative environment

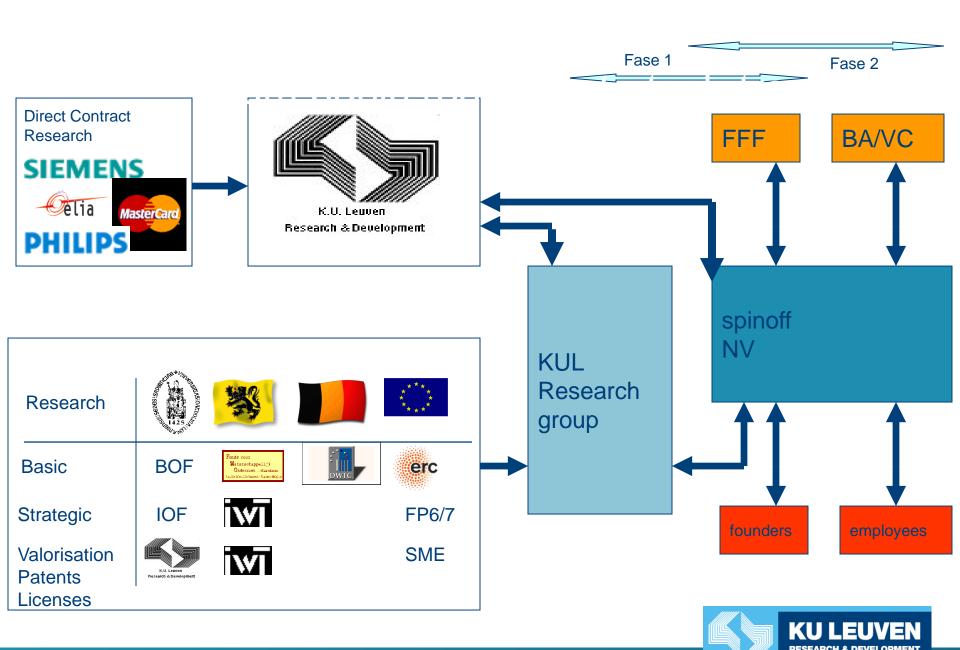


## KU Leuven: Mission

- Three core tasks:
  - Academic education
  - Scientific research
  - Service to the community
    - = knowledge and technology transfer
    - to society
    - to industry







## Technology Transfer Office: Leuven Research & Development (LRD)

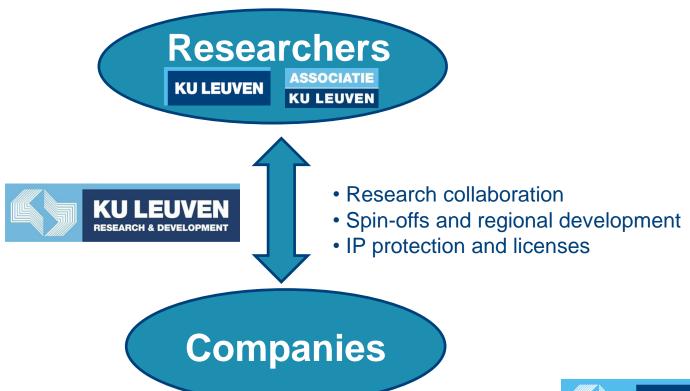
- Founded in 1972
- Technology & knowledge transfer office of KU Leuven
- Bridge between university, industry and society
  - Supports researchers
  - Offers technologies to industry
- High level of budgetary and HR autonomy
- 'Business unit'





## LRD: Mission

"Promoting and supporting knowledge and technology transfer between university and industry"





### What is LRD?

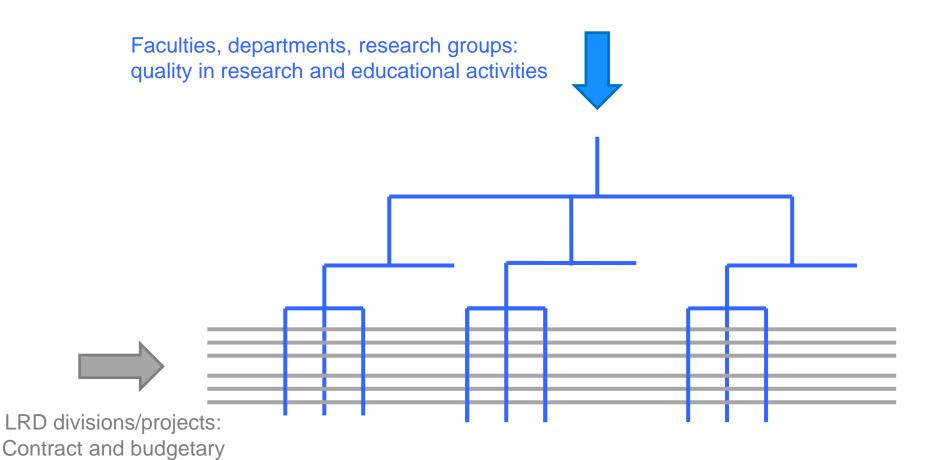
- LRD consists of:
  - Central multidisciplinary staff
    - Supports researchers in knowledge and technology transfer
  - Research divisions
    - 1,810 researchers & 438 supporting
    - Embedded in university via matrix structure
    - Virtual organisations in which (groups of) researchers (from different faculties or departments) can group their applied research, commercialindustrial and exploitation activities.



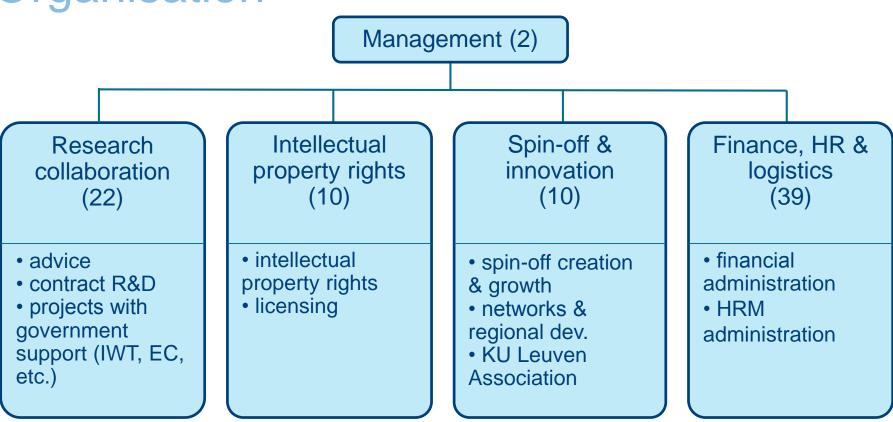


## LRD research divisions

autonomy and flexibility incentives



## Organisation



- Close interaction and collaboration between different units
- Regional and international networking



## LRD Objectives

- Research collaboration
- Protection and exploitation of intellectual property
- Spin-off creation & innovation
- Support of regional development
- Stimulation of entrepreneurship through network initiatives





## Research collaboration

- Oldest activity of LRD
- Performing research & services for companies or governments
- What do we do?
  - Creating awareness and transferring knowledge
  - Providing advice
  - Negotiating contracts
  - Following up on contracts
  - Managing research files financially
  - Offering administrative support
  - Preparing legal documents





### Research collaboration

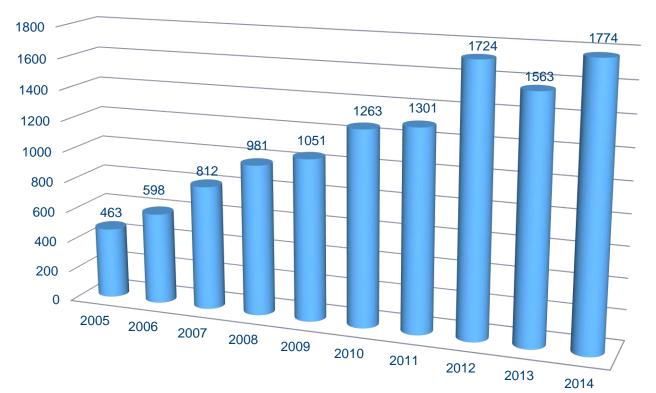
- Incentives for researches:
  - Who gets what (after payment of costs)?
    - 8.5% LRD and 8.5% KU Leuven
    - Remaining (and largest) part of net profit flows back to research division
    - Incentive: 50% of net profit can go to individuals (rarely used)
  - What to do with built up reserves?
    - Expand research group
    - Invest in patents
    - Invest in spin-offs





## Research collaboration

- 114 million euro income from research collaboration
- 1,774 new agreements (2014)





## Intellectual property

- What do we do?
  - Creating awareness and transferring knowledge
  - Assessing the feasibility, patentability and market potential of an invention
  - Determining a protection strategy
  - Drafting and filing a patent application
  - Following up on patent procedures and costs
  - Negotiating and drafting NDAs, MTAs and license agreements
  - Finding industrial partners

patina pan]
patent n 1 a an official
the exclusive right to m
invention for a limited
granted by such a docu
protected by a patent to
for inspection: letters pa
was patent to everyone 5
or appointment by a p



## Intellectual property

- 129 patent applications in 2014
  - 586 active patent families
  - o 42 PCTs

In numbers	2014
Reported findings	177
Priority submissions	129
New patents	52

- 87 million euro license-income
- Granted patent is often the basis for setting up a spin-off company

	Naam	2011 Licentie-inkomsten USD
1	Northwestern University	191.541.162
2	University of California System	182.049.620
3	Columbia University	146.319.455
4	New York University	142.202.157
5	Princeton University	115.206.000
6	Massachusetts Inst. Of Technology (MIT)	76.120.000 83.339.955 KU Leuven
7	University of Washington/Wash.Res.Fdn	67.362.185
8	Stanford University	66.797.246
9	University of Texas System	65.359.377
10	UW-Madison/WARF	57.730.000



## Spin-offs & innovation

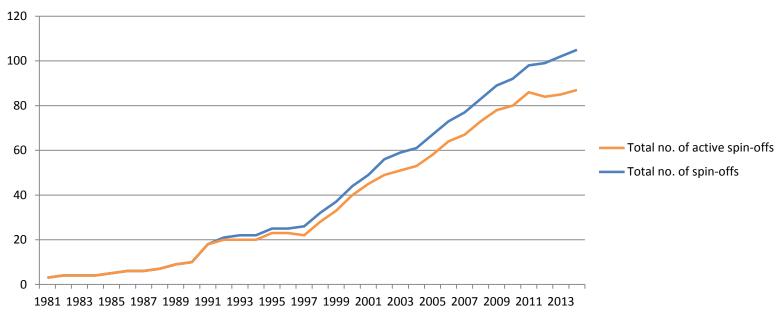
- What do we do?
  - Developing business plans
  - Validating business models and the market
  - Offering legal support
  - Putting together a competent team
  - Finding investors
  - Finding infrastructure
  - Managing growth of spin-offs
  - Promoting valorisation and entrepreneurship
  - Stimulating regional development, networks and clusters





## Spin-off companies

#### Cumulative number of spin-offs created



- 105 spin-off companies started, 87 still active; together
   +/- 4,100 employees (numbers 2014)
- 760 million euro external capital (2005-2014 only)
- 7 successful flotations (IPOs)



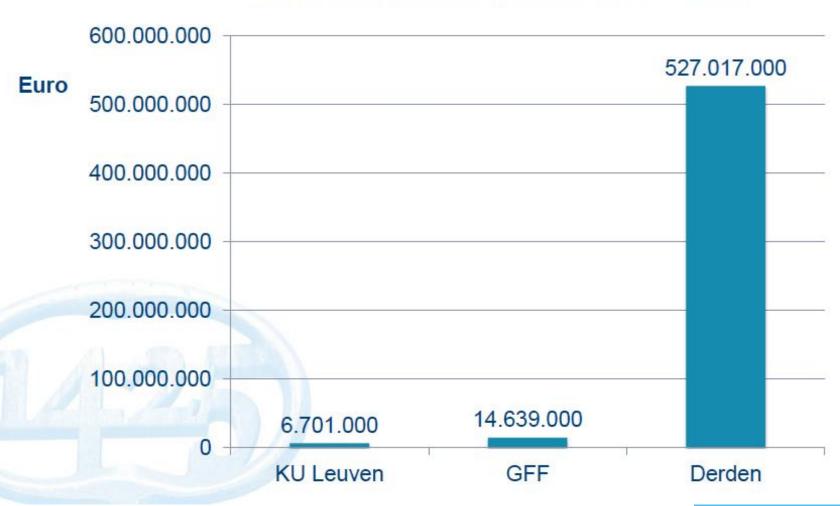
## Incubation & seed financing

- Gemma Frisius Fund KU Leuven (GFF)
  - Seed capital for spin-off companies
  - GFF founded in 1997 & GFF II in 2002
    - At the end of 2009 GFF and GFF II merged into one single fund
  - Partners:
    - KU Leuven (20% of capital)
    - Two banks: KBC Private Equity (40%) and BNP Paribas Fortis Private Equity (40%)
  - Combination between:
    - Knowledge and technology transfer expertise (university)
    - Financial expertise (financial partners)
  - Not restricted to one technology domain
  - 27 million euro invested in 42 spin-off companies





### Investeringen in spin-offs 2005 - 2011





## STADIUS - SPIN-OFFS "Going beyond research" www. esat.kuleuven.be/stadius/spinoffs.php







Data mining industry solutions

www.dsquare.be



www.cartagenia.com



**Automated PCR analysis** 



www.baesystems.com









Medical Information Technologies Department



www.kuleuven.be/iminds/medicalit







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### **KU** Leuven entities









### Student organisations











### LCIE daughter initiatives



ArtStart (XYZStart?)

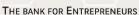
### **External partners**

















### **Sponsors**



**People Driving Entrepreneurship** 







# Approval of concept student-entrepreneurs in the Academic Council dd 28/4/2015



#### KU Leuven zet licht op groen voor student-ondernemers



De KU Leuven maakt werk van de ondernemende student. © kuleuven

Leuvense studenten kunnen binnenkort een gloednieuw ondernemersstatuut aanvragen. De KU Leuven volgt zo de trend om fors in te zetten op het stimuleren van de ondernemersgeest bij studenten.

De Academische Raad van de KU Leuven, het hoogste bestuursorgaan, zette deze week het licht op groen voor een **gloednieuw studentenstatuut**: dat van de **student-ondernemer**. Studenten die een bedrijf willen oprichten, kunnen daarbij in bepaalde gevallen aanspraak maken op enkele **voorrechten**, zoals het spreiden van examens. Het statuut ligt een beetje in de lijn van het topsportstatuut.

De Leuvense alma mater is niet de eerste die met zo'n statuut op de proppen komt. Aan de **UGent** bestaat het statuut al sinds 2011 en daar is het een schot in de roos. In het academiejaar 2011-2012 waren er nog maar 37 aanvragen. Dit jaar gaven evenwel al **85 studenten** te kennen dat ze wilden ondernemen binnen het speciale kader. Ook aan een reeks hogescholen, zoals bij de Hogeschool Gent, de Artevelde Hogeschool en de Limburgse PXL Hogeschool bestaat er een statuut.

## Triple Helix @ Leuven



Bio-incubator I:





## Regional development

#### Partners:

- City of Leuven
- Province of Flemish Brabant
- Vinnof
- CREA European Commission
- KBC Private Equity
- BNP Paribas Fortis Private Equity
- imec
- o VIB

















- ELAt: Eindhoven Leuven Aachen triangle
  - Cross-border and interregional network
  - Stimulation of knowledge economy





### **Networks**

- Horizontal networks:
  - Leuven.Inc
  - Flanders Smart Hub
- Vertical networks: technology clusters
  - DSP Valley
  - LSEC
  - KU Leuven research centres:
    - CD3
    - LMRC
    - LMTC
    - LICT
    - PharmAbs
    - NERF
    - LFoRCe

























## Science parks and incubators

- Arenberg Science Park
- Haasrode Science Park
- Leuven Noord Science Park
- Leuven Bio-Incubator
- KU Leuven Innovation & Incubation Centre (I&I)











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